



# BLACKMONT CONSULTING

## Start a Branch

01.08.2024

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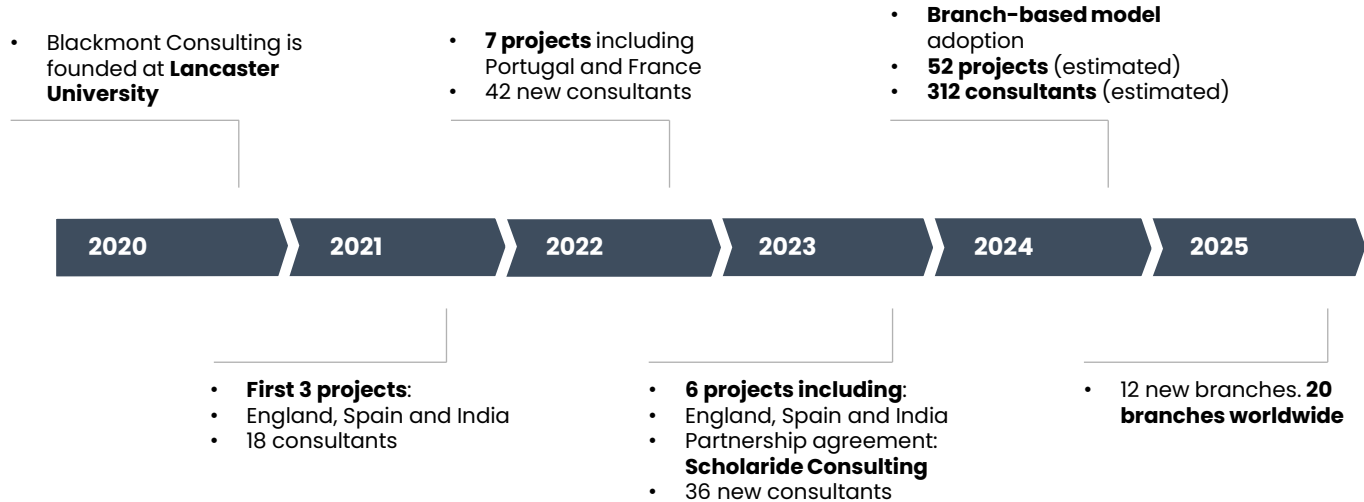
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03 Open a Branch

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# Blackmont Consulting

Founded in 2020, we focus on helping organizations across the private, public, and social sectors create the change that matters most to them.



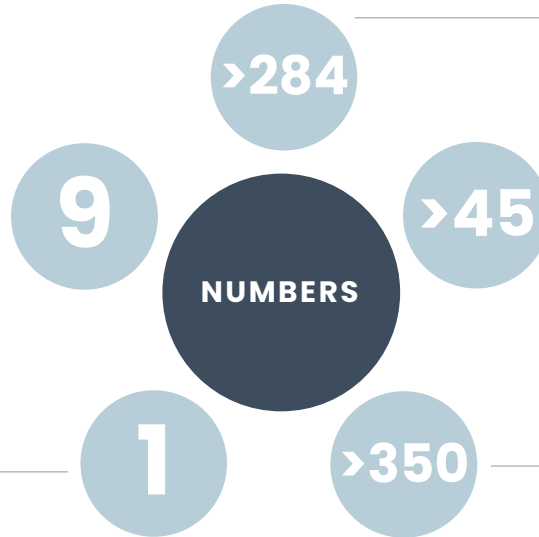
# 01.1

## Blackmont Consulting: Numbers

Branches:  
Aberdeen  
Birmingham  
Cambridge  
Edinburgh  
London  
Madrid  
Manchester  
Mumbai  
New Delhi

Partnership: **Scholaride Consulting**

Distinguishing itself, Scholaride collaborates closely with Blackmont Consulting, integrating advisors from Deloitte, TATA, Goldman Sachs, KPMG, BCG, and McKinsey into day-to-day projects



Consultants at Blackmont since 2020

Our consultants, who are students, bring a dynamic blend of academic rigor and real-world enthusiasm to our projects, infusing fresh perspectives and innovative ideas into every consulting endeavor

Our projects span across diverse geographies, including India, Spain, France, Portugal, and the UK, leveraging local insights to deliver tailored solutions for global impact

Since November 2020, we have recruited over 350 students, gaining invaluable experience across diverse departments including HR, IT, Marketing, Expansion, and Deals. This collective journey reflects our commitment to nurturing talent and fostering growth opportunities within our dynamic organization

# Competitive Advantage

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### 100% Free Advisory Services

Offering free advisory services provides a distinct competitive advantage by fostering trust and positioning the organisation as a valuable resource

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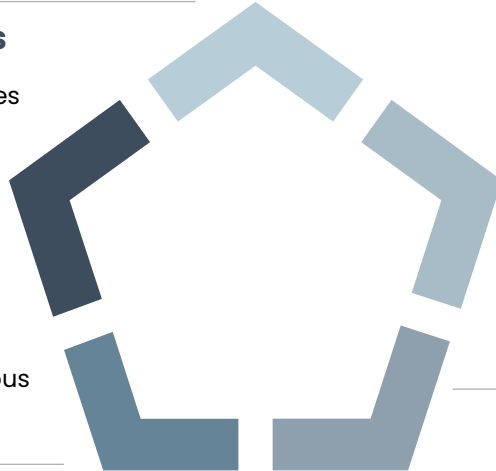
### Diversity of our Members

Our diverse global team enriches our perspectives, fosters creativity, and enhances our ability to navigate various markets with cultural sensitivity and adaptability

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### Innovation

Our competitive edge in innovation stems from our consistent ability to generate novel solutions, anticipate industry trends, and adapt swiftly to change



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### Long-term Project

Blackmont's long-term project fosters innovation, expertise, and relationships, displaying commitment and creating a unique market presence competitors struggle to replicate

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### Largest Student-run

We offer unparalleled versatility, innovative thinking, and adaptability, allowing us to tackle a broad spectrum of projects and challenges while providing unique solutions to our clients

2025: 12 new branches

To support this growth, the firm plans to intensify its workforce by recruiting 140 consultants, emphasizing a commitment to building a robust and diverse team. This forward-looking approach underscores the firm's dedication to sustained expansion and success in the evolving business landscape.

## Present

- 9 branches: Aberdeen, Birmingham, Cambridge, Edinburgh, London, Madrid, Manchester, Mumbai and New Delhi.
- 56 consultants (active).

Internally, the firm is driving innovation with two active projects, a blog initiative, and The Blackmont Challenge, showcasing its commitment to both knowledge sharing and internal development.

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## 02.1

# Branch Departments

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Interns: **2**

Monthly Objective: **1 new Project**

Working hours per week: **4**

Meetings: **1/week** with Branch Manager

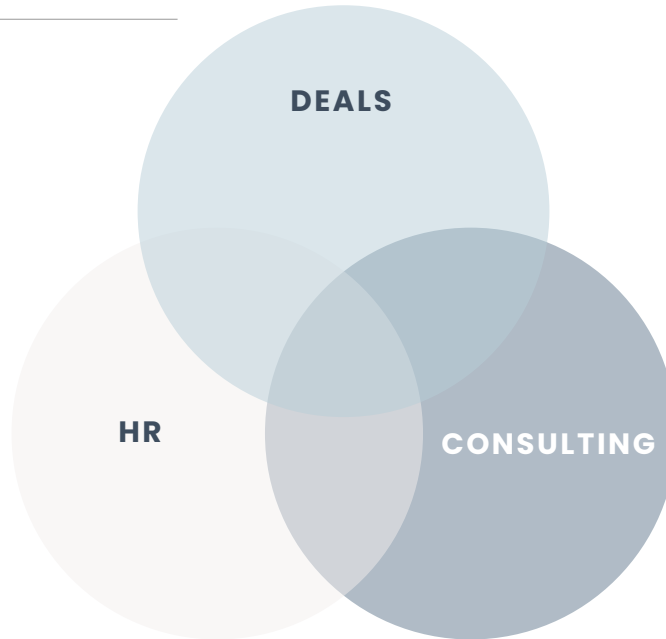
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Interns: **2**

Monthly Objective: **Recruitment of 6 consultants**

Working hours per week: **4**

Meetings: **1/week** with Branch Manager



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Interns: **6 + 1 Project Manager /Project**

Objective: Successful Project Completion

Working hours per week: **7-10**

Meetings: **1/week** with Project Manager



## Open a Branch: The Process

### BRAINSTORMING & UNDERSTANDING

- Research about Blackmont: our values, mission, projects, etc.
- Setting the strategy: name ideas, defining roles, potential projects, recruitment strategy, etc.

### APPLICATION FORM

- Head to our website: **Blackmont Consulting | Start a Branch**
- Fill in and submit the form. Ensure all fields are completed for a comprehensive review of your application.

### PRESENTATION

- The culmination involves a presentation to Blackmont's expansion and/or executive team.
- Explain the strategy, list of potential projects, why, when and how.

### FINAL DECISION

- Our HR team will provide you with step-by-step guidance on the next stages of the branch opening process.
- Receive guidance on adhering to regulatory requirements during the branch setup process.

## 03.1

# Open a Branch: Requirements & Obligations

### Loyalty Commitment Policy

Managing the branch for a minimum duration of one year, providing stability and dedicated leadership during the crucial initial phase of establishment.

### Branch Recruitment

HR, Deals, Consulting.

### Monitoring & Evaluation

Establish a system for monitoring the branch's performance against key performance indicators (KPIs). Conduct regular evaluations to make informed decisions for ongoing improvement.



### Team Leadership

Manage and inspire teams in HR, Deals, and Consulting, fostering collaboration and ensuring alignment with organizational goals.

### Strategy Development

Contribute to the formulation and execution of strategic plans, aligning with the overall objectives of the consulting firm.

### Communication

Facilitate transparent and effective communication within the branch and with headquarters, ensuring a cohesive and informed working environment.

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## 03.2

# Open a Branch: Benefits

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### 01 Entrepreneurial Growth

Opening a branch offers the individual a unique opportunity for entrepreneurial growth and leadership. Managing a branch allows for autonomy and the chance to make strategic decisions, fostering a sense of ownership and accomplishment.

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### 02 Network Expansion

Opening a branch builds connections with local businesses, clients, and stakeholders, expanding both professional and personal networks. These valuable connections can be leveraged for future collaborations, partnerships, or career advancements.

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### 03 Career Advancements

Establishing and running a branch can significantly enhance an individual's career. It demonstrates leadership, strategic thinking, and the ability to drive business expansion, making them a valuable asset for future career opportunities.

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### 04 Skills Diversification

Managing a branch requires a diverse skill set, including human resources, marketing, operations and more. Individuals involved in opening a branch can diversify their skills, making them more versatile and adaptable in the ever-changing business landscape.

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### 05 Network

Opening and running a branch leads to increased recognition and visibility within the organization. This visibility may open doors to additional opportunities, participation in strategic decision-making at the corporate level, or even consideration for executive leadership roles in the future.

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# THANKS

Apply through our website or LinkedIn.

[info@blackmontconsulting.com](mailto:info@blackmontconsulting.com)

[blackmontconsulting.com](https://blackmontconsulting.com)

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