



# BLACKMONT CONSULTING

Start a Branch

2026

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## Blackmont Consulting: Overview

We focus on helping organizations across the private, public, and social sectors create the change that matters most to them.

### Blackmont Consulting established (Nov 2020) at Lancaster University

*The beginning of a student-led consulting platform built for scalable impact.*

### Rapid growth + India launch

- Scaled to **7 additional projects**
- Expanded the team by **42 consultants**
- Began operating in **India**

### Branch-based model introduced

- Shifted from global delivery to **location-based branches**
- Reached **52 projects delivered**
- Built a network of **200 consultants**

### Expansion plan for scale (projected)

- Launch **9 new branches** → **24 total worldwide**
- Deliver **175 projects**
- Grow to **850 consultants**



### First UK operations

- Delivered **3 client projects**
- Built a founding team of **18 consultants**

### Madrid launch + stronger delivery capacity

- Opened **6 new projects**
- Added **36 consultants**
- Started operating in **Madrid**

### 15 branches worldwide (incl. Asia-Pacific expansion + Cyprus opening)

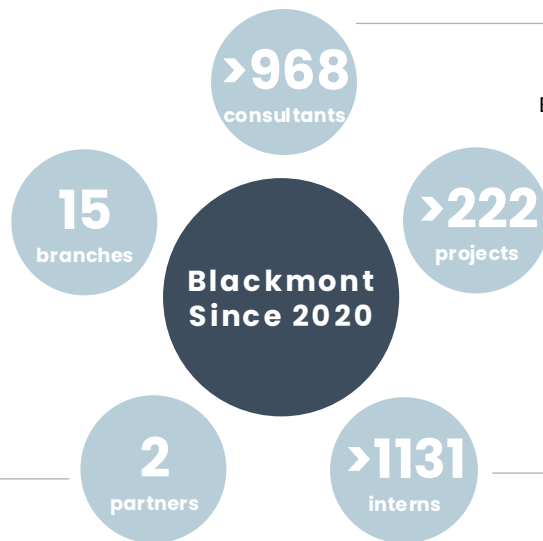
- **154 projects delivered**
- **672 interns hired**

**Branches Network 2025**

- Madrid
- London
- New Delhi
- Manchester
- Aberdeen
- Cambridge
- Mumbai
- Birmingham
- Edinburgh
- EMEA
- Leeds
- Oxford
- Surat
- Cyprus
- Asia-Pacific

**Strategic Partnerships*****Scholaride Consulting · Newcastle Consulting Society (NCS)***

Partnering with aligned student organisations to strengthen recruitment pipelines, expand reach, and share best-practice delivery models

**Student-Led Delivery at Scale**

Blackmont mobilises high-performing student consultants to deliver structured analysis, clear recommendations, and measurable client outcomes—supported by disciplined delivery standards

**Global Footprint, Local Execution**

Our work spans the UK, Europe, and India, combining local market insight with consistent quality across branches and regional hubs

**Sustained Talent Pipeline**

Since 2020, we have recruited and developed >1131 students across delivery and internal functions—building a scalable platform for long-term growth

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## 01.2

# Blackmont Consulting: **Competitive Advantage**

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### **Accessible Advisory Model**

We provide high-quality consulting support through an accessible advisory model, enabling clients to validate strategic decisions, explore new opportunities, and solve complex challenges efficiently. This approach builds trust quickly and allows organisations to access structured thinking and execution support without the overhead of traditional consulting models.

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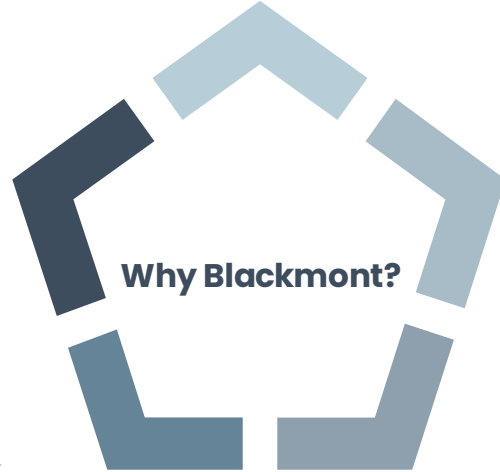
### **Global Talent, Local Execution**

Our teams operate across multiple regions and cultures, bringing diverse perspectives and strong market awareness. This enables us to work effectively across different industries, customer segments, and geographies—adapting to local nuance while maintaining a consistent delivery standard.

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### **End-to-End Project Execution**

Blackmont applies a disciplined delivery model with clear scoping, defined milestones, and quality assurance throughout each engagement. This ensures clients receive practical outputs, measurable progress, and stakeholder-ready recommendations that can be implemented immediately.



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### **Long-Term Client Value**

We prioritise long-term outcomes over one-off engagements by focusing on continuity, repeatable value, and sustained impact. Through clear follow-through and long-term support, we help organisations strengthen capabilities over time and deliver results beyond a single project.

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### **Large Student-Led Talent Network**

With a large and flexible talent network, we can mobilise teams quickly and support projects of varying scope and complexity. This enables faster turnaround, adaptable resourcing, and the ability to deliver across multiple workstreams simultaneously when required.

**Present – 2025**

- >675 active interns globally
  - Madrid
  - London
  - New Delhi
  - Manchester
  - Aberdeen
  - Cambridge
  - Mumbai
  - Birmingham
  - Edinburgh
  - Leeds
  - Oxford
  - Surat
  - Cyprus
- Regional Hubs**
- EMEA
  - Asia-Pacific

**2026 Expansion**

+9 branches planned

+850 consultants projected

Expanding into priority markets to strengthen delivery capacity and accelerate growth

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## 02.1

## Branches at Blackmont: **Departments**

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*Owns client acquisition and project sourcing*

Business Development drives branch growth by sourcing new client projects across startups, SMEs, NGOs, and mission-led organisations. The team develops a high-quality pipeline, builds local partnerships, and supports regional expansion.

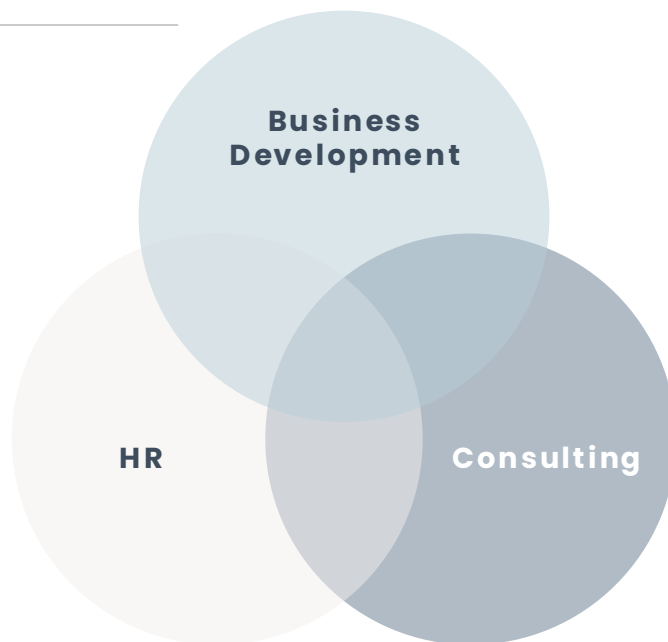
Interns typically contribute ~5 hours per week to qualify opportunities and support project acquisition.

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*Builds talent capacity and maintains standards*

Human Resources builds and sustains branch capacity through recruitment, onboarding, and internal coordination. The team ensures the branch is staffed with the right talent to support delivery and wider operations.

Interns typically contribute ~4–5 hours per week to maintain consistency, performance, and scalability.



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*Delivers project outcomes and client value*

Consulting delivers client engagements through research-driven analysis, structured problem-solving, and actionable recommendations. Projects typically run for 8 weeks, supported by a Project Manager to ensure quality and cadence.

Interns typically contribute ~10–12 hours per week to support delivery and client outcomes.

## Open a Branch: **The Process**

### Explore & Plan

- Review Blackmont's mission, values, and branch model
- Define your location, leadership team, and initial structure
- Outline recruitment approach and early project opportunities

### Submit Application

- Complete the Start a Branch form via the Blackmont website
- Submit details clearly for structured review and evaluation
- Receive confirmation of next steps and timelines

### Present Proposal

- Present your plan to Blackmont's Expansion and/or Executive team
- Cover strategy, leadership structure, target market, and launch timeline
- Share projected recruitment goals and initial project pipeline

### Approval & Launch

- Receive a formal decision and onboarding guidance
- Align on delivery standards, governance, and launch requirements
- Activate your branch with structured support and checkpoints

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### **Loyalty Commitment Policy**

Managing the branch for a minimum duration of one year, providing stability and dedicated leadership during the crucial initial phase of establishment.

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### **Opening Deposit**

A refundable £250 deposit, returned after your first year as Branch Manager.

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### **Monitoring & Evaluation**

Establish a system for monitoring the branch's performance against key performance indicators (KPIs). Conduct regular evaluations to make informed decisions for ongoing improvement.



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### **Team Leadership**

Manage and inspire teams in HR, Business Development, and Consulting, fostering collaboration and ensuring alignment with organizational goals.

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### **Strategy Development**

Contribute to the formulation and execution of strategic plans, aligning with the overall objectives of the consulting firm.

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### **Communication**

Facilitate transparent and effective communication within the branch and with headquarters, ensuring a cohesive and informed working environment.

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## 03.2

### Open a Branch: **Key Benefits**

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#### **01** Leadership & Ownership

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Starting a branch gives you end-to-end ownership of building and leading a team. You will shape strategy, execution, and local delivery—developing stronger decision-making, accountability, and leadership capability through real operational responsibility.

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#### **02** Stakeholder Network

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Opening a branch expands your exposure to local clients, partners, and stakeholders. These relationships strengthen professional credibility and create long-term opportunities for collaboration, referrals, and career growth.

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#### **03** Career Acceleration

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Branch leadership demonstrates strategic thinking, initiative, and the ability to deliver outcomes through others. This experience strengthens your profile for internships, graduate roles, and leadership pathways across consulting, startups, and corporate environments.

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#### **04** Broad Skill Development

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Running a branch builds capability across recruitment, team management, operations, marketing, and delivery oversight. This strengthens versatility and prepares you to operate effectively in fast-moving and complex environments.

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#### **05** Visibility & Impact

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Branch leadership increases your visibility within Blackmont and positions you as a contributor to the firm's growth. High-performing branch leads gain access to senior support, broader initiatives, and future executive-level opportunities.

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# THANKS

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