



# BLACKMONT CONSULTING

2026

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# Blackmont Consulting

We focus on helping organizations across the private, public, and social sectors create the change that matters most to them.

## Blackmont Consulting established (Nov 2020) at Lancaster University

*The beginning of a student-led consulting platform built for scalable impact.*

## Rapid growth + India launch

- Scaled to **7 additional projects**
- Expanded the team by **42 consultants**
- Began operating in **India**

## Branch-based model introduced

- Shifted from global delivery to **location-based branches**
- Reached **52 projects delivered**
- Built a network of **200 consultants**

## Expansion plan for scale (projected)

- Launch **9 new branches** → **24 total worldwide**
- Deliver **175 projects**
- Grow to **850 consultants**



2020

2021

2022

2023

2024

2025

2026

## First UK operations

- Delivered **3 client projects**
- Built a founding team of **18 consultants**

## Madrid launch + stronger delivery capacity

- Opened **6 new projects**
- Added **36 consultants**
- Started operating in **Madrid**

## 15 branches worldwide (incl. Asia-Pacific expansion + Cyprus opening)

- **154 projects delivered**
- **672 interns hired**

## Our Services

*Core service portfolio effective from June 2026*



### **Growth & Expansion Strategy**

We support organisations in building growth and expansion strategies that unlock new opportunities while strengthening performance at scale. This includes identifying and prioritising growth levers, improving commercial effectiveness, enhancing acquisition and retention, and developing market-entry strategies for new regions or segments. Our work provides a structured scaling roadmap that enables resilient execution and adapts to changing market conditions.

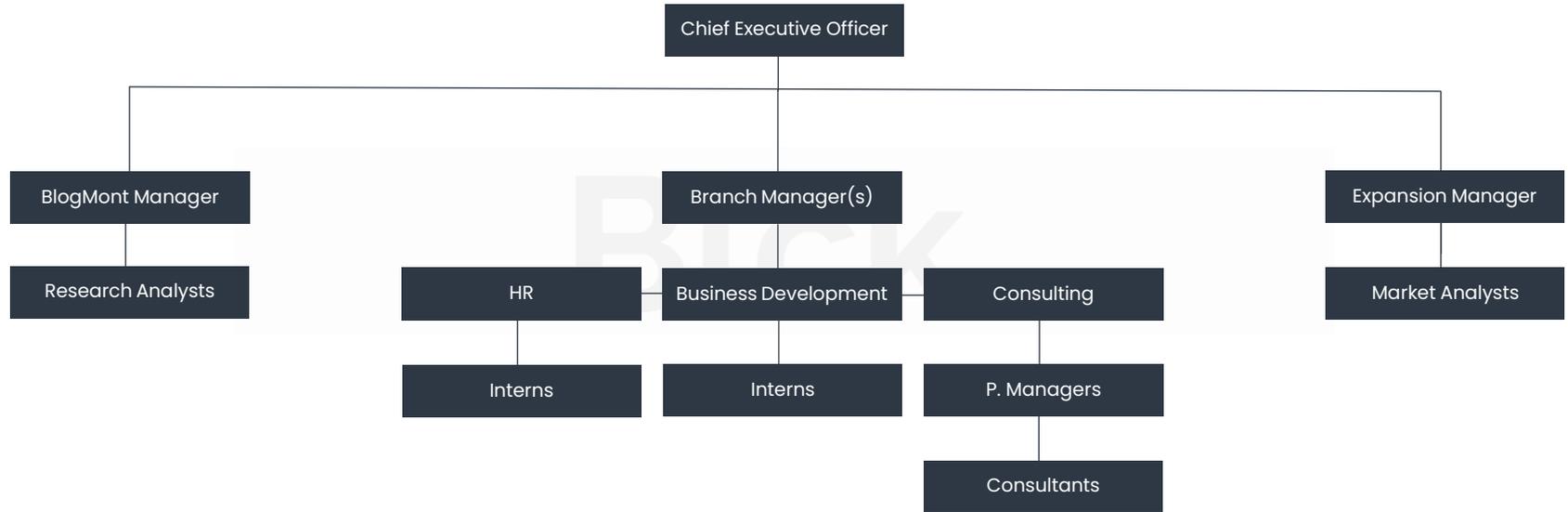
### **In-Depth Market Research**

We deliver rigorous market research to enable confident, evidence-based decision-making across industries and geographies. This includes assessing customer needs and behaviours, analysing competitive landscapes and market dynamics, and evaluating demand across priority segments and regions. Our work translates complexity into actionable insight that strengthens strategic direction, supports product and service development, and informs commercial decision-making.

### **Go-to-Market Strategy**

We develop structured go-to-market strategies that help organisations launch, refine, or reposition products and services with clarity and commercial discipline. This includes defining priority customer segments, sharpening the value proposition, strengthening positioning and messaging, and optimising channel and partnership strategy. Our approach results in a practical execution roadmap designed to accelerate adoption, improve performance, and drive sustainable growth in both new and established markets.

# Organisational Structure



## Accessible Advisory Model

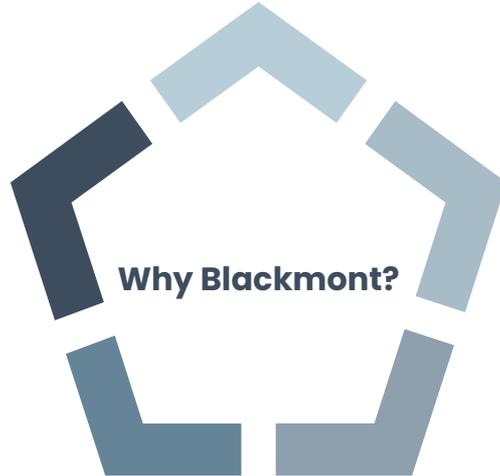
We provide high-quality consulting support through an accessible advisory model, enabling clients to validate strategic decisions, explore new opportunities, and solve complex challenges efficiently. This approach builds trust quickly and allows organisations to access structured thinking and execution support without the overhead of traditional consulting models.

## Global Talent, Local Execution

Our teams operate across multiple regions and cultures, bringing diverse perspectives and strong market awareness. This enables us to work effectively across different industries, customer segments, and geographies—adapting to local nuance while maintaining a consistent delivery standard.

## End-to-End Project Execution

Blackmont applies a disciplined delivery model with clear scoping, defined milestones, and quality assurance throughout each engagement. This ensures clients receive practical outputs, measurable progress, and stakeholder-ready recommendations that can be implemented immediately.



## Long-Term Client Value

We prioritise long-term outcomes over one-off engagements by focusing on continuity, repeatable value, and sustained impact. Through clear follow-through and long-term support, we help organisations strengthen capabilities over time and deliver results beyond a single project.

## Large Student-Led Talent Network

With a large and flexible talent network, we can mobilise teams quickly and support projects of varying scope and complexity. This enables faster turnaround, adaptable resourcing, and the ability to deliver across multiple workstreams simultaneously when required.

# Project Timeline



# The Blackmont Experience

## Role and Responsibilities

As a Consultant (expected commitment: 10–12 hours per week), you will contribute directly to client engagements by translating complex business questions into structured analysis and actionable recommendations. You will support research, problem-solving, and deliverable development to improve performance, strengthen operations, and unlock sustainable growth. The programme is self-paced, with defined milestones and regular PM-led check-ins to ensure alignment and momentum.

### B. CONSULTANTS

#### Key Responsibilities

- Conduct market, competitor, and internal business analysis to generate strategic insight
- Synthesise qualitative and quantitative data into clear, decision-ready findings
- Apply structured problem-solving approaches to develop and test hypotheses
- Support the development of high-impact recommendations and client-ready outputs
- Contribute to communication materials, documentation, and presentation development

As a Project Manager (expected commitment: 6 hours per week), you will lead delivery across the engagement lifecycle—ensuring the workstream remains structured, efficient, and outcome-oriented. You will act as the primary interface between the client and the team, driving alignment, maintaining delivery cadence, and ensuring consistent quality across outputs. Your leadership will be essential to stakeholder confidence and successful execution.

### PROJECT MANAGERS

#### Key Responsibilities

- Lead workplanning, timelines, and weekly execution to ensure delivery against milestones
- Manage client communication, stakeholder alignment, and expectation-setting throughout the engagement
- Review, refine, and finalise deliverables to ensure quality, clarity, and professional standards
- Drive team accountability, problem resolution, and momentum across workstreams
- Ensure a high standard of client experience, professionalism, and impact delivery

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## 06.1

# The Blackmont Experience

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### 01 Professional Experience

Gain hands-on consulting experience by working on real client challenges across strategy, market research, and problem-solving. Develop structured thinking, communication, and analytical skills through practical delivery.

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### 02 Reference Letter

High-performing members receive a formal recommendation letter recognising contribution, impact, and consulting capability. This strengthens internship and graduate applications with credible evidence of performance.

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### 03 Career Progression

Access clear progression pathways within Blackmont, with opportunities to move into leadership roles such as Project Manager and Branch Manager. Build international exposure, take ownership, and accelerate your development.

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### 04 Training & Support

Benefit from a structured onboarding experience supported by our internal guidebook, consulting resources, and team-led training. You'll receive guidance, feedback, and support to help you deliver with confidence from day one.

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### 05 Network & Community

Join a global community of consultants, leaders, and professionals. Expand your network through collaboration, mentorship, and cross-branch connections—creating long-term career opportunities.

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## Sustainability (ESG) at Blackmont

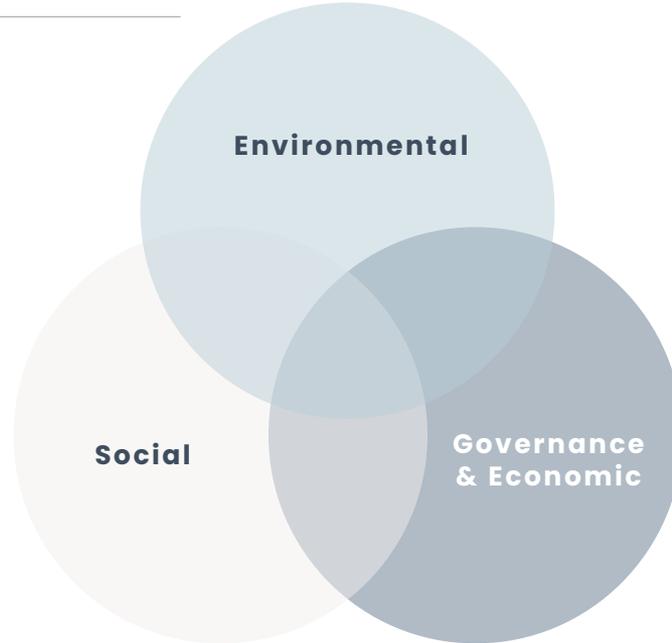
We embed sustainability into how we operate—through scalable delivery, inclusive teams, and responsible growth.

**E.1 – Remote-First Delivery Model:** We operate through a fully remote structure, reducing reliance on physical office infrastructure and limiting our operational footprint. This enables flexible cross-regional collaboration while lowering environmental impact.

**S.1 – Global & Diverse Workforce:** Our teams span **80+ countries**, bringing diverse perspectives and enabling culturally aware delivery across markets.

**S.2 – Flexible Commitment Model:** We support high performance alongside academic priorities, promoting sustainable engagement, wellbeing, and long-term member development.

**S.3 – Pro Bono Consulting:** We provide advisory support to NGOs, NPOs, and early-stage ventures, strengthening strategy, operations, and growth for mission-led organisations.



**G.1 – Mission-Led Business Model:** We deliver accessible advisory support that creates meaningful impact while remaining aligned with our purpose and values.

**G.2 – Cost-Efficient Operations:** Our lean operating model minimises overhead and supports financially sustainable, scalable delivery across branches.

**G.3 – Long-Term Sustainability:** We prioritise responsible growth and operational resilience, ensuring Blackmont remains adaptable, scalable, and built for long-term impact.

## Open a Branch: Footprint & Expansion

### Current Network (2025) – 15 branches

- Madrid
- London
- New Delhi
- Manchester
- Aberdeen
- Cambridge
- Mumbai
- Birmingham
- Edinburgh
- Leeds
- Oxford
- Surat
- Cyprus

### Regional Hubs

- EMEA
- Asia-Pacific



### Planned Expansion (2026) – 9 branches

Expanding into priority growth markets to strengthen local delivery and global coverage.

## 08.1

# Open a Branch: The Process

### Explore & Plan

- Review Blackmont's mission, values, and branch model
- Define your location, leadership team, and initial structure
- Outline recruitment approach and early project opportunities

### Submit Application

- Complete the Start a Branch form via the Blackmont website
- Submit details clearly for structured review and evaluation
- Receive confirmation of next steps and timelines

### Present Proposal

- Present your plan to Blackmont's Expansion and/or Executive team
- Cover strategy, leadership structure, target market, and launch timeline
- Share projected recruitment goals and initial project pipeline

### Approval & Launch

- Receive a formal decision and onboarding guidance
- Align on delivery standards, governance, and launch requirements
- Activate your branch with structured support and checkpoints

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## 08.2

# Open a Branch: Key Benefits

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### 01 Leadership & Ownership

Starting a branch gives you end-to-end ownership of building and leading a team. You will shape strategy, execution, and local delivery—developing stronger decision-making, accountability, and leadership capability through real operational responsibility.

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### 02 Stakeholder Network

Opening a branch expands your exposure to local clients, partners, and stakeholders. These relationships strengthen professional credibility and create long-term opportunities for collaboration, referrals, and career growth.

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### 03 Career Acceleration

Branch leadership demonstrates strategic thinking, initiative, and the ability to deliver outcomes through others. This experience strengthens your profile for internships, graduate roles, and leadership pathways across consulting, startups, and corporate environments.

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### 04 Broad Skill Development

Running a branch builds capability across recruitment, team management, operations, marketing, and delivery oversight. This strengthens versatility and prepares you to operate effectively in fast-moving and complex environments.

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### 05 Visibility & Impact

Branch leadership increases your visibility within Blackmont and positions you as a contributor to the firm's growth. High-performing branch leads gain access to senior support, broader initiatives, and future executive-level opportunities.

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# THANKS

Apply through our website or LinkedIn.

[info@blackmontconsulting.com](mailto:info@blackmontconsulting.com)

[blackmontconsulting.com](https://blackmontconsulting.com)

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