



BLACKMONT CONSULTING

Start a Branch

2025

Blck.

Disclaimer

This document and its content are exclusive property of Blackmont Consulting and are provided solely for the recipient of the document. Sharing, reproducing, distributing, or using this presentation for any purpose without the prior written consent of Blackmont Consulting is strictly prohibited. This presentation contains confidential information and is intended solely for the use of the person or entity to which it is addressed. If you are not the intended recipient, you are hereby notified that any disclosure, copying, distribution, or action based on the content of this presentation is strictly prohibited.

Content

01	Blackmont Consulting
02	Branches at Blackmont
03	Open a Branch

Blackmont Consulting: **Overview**

Founded in 2020, we focus on helping organizations across the private, public, and social sectors create the change that matters most to them.

Blackmont Consulting is founded at **Lancaster University**

- **7 projects**
- **42 consultants**

- **Branch-based model**
- **52 projects**
- **201 consultants**

- **27 branches worldwide** (estimated)
- **198 projects** (estimated)
- **1188 consultants** (estimated)



- **3 projects**
- **18 consultants**

- **6 projects**
- **36 consultants**
- Partnership agreement: **Scholaride Consulting**

- **18 branches worldwide** (estimated)
- **110 projects** (estimated)
- **660 consultants** (estimated)

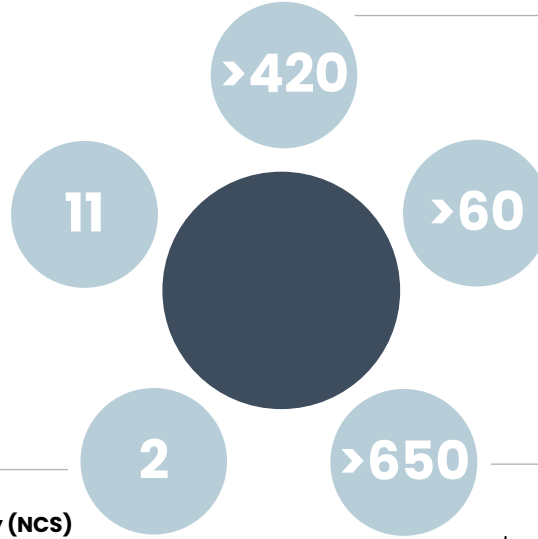
Blackmont Consulting: **Numbers**

Branches

Aberdeen	Leeds
Birmingham	Madrid
Cambridge	Manchester
EMEA	Mumbai
Edinburgh	New Delhi
London	

Partnership: Scholaride Consulting & Newcastle Consulting Society (NCS)

Distinguishing itself, Scholaride and the NCS collaborate closely with Blackmont Consulting, integrating advisors from Deloitte, TATA, Goldman Sachs, KPMG, BCG, and McKinsey into day-to-day projects.



Consultants at Blackmont since 2020

Our consultants, who are students, bring a dynamic blend of academic rigor and real-world enthusiasm to our projects, infusing fresh perspectives and innovative ideas into every consulting endeavor

Our projects span across diverse geographies, including **India, Spain, France, Portugal, and the UK**, leveraging local insights to deliver tailored solutions for global impact

Since November 2020, we have **recruited over 650 students**, gaining invaluable experience across diverse departments including HR, IT, Marketing, Consulting, Expansion, and Business Development. This collective journey reflects our commitment to nurturing talent and fostering growth opportunities within our dynamic organization

Blackmont Consulting: **Competitive Advantage**

100% Free Advisory Services

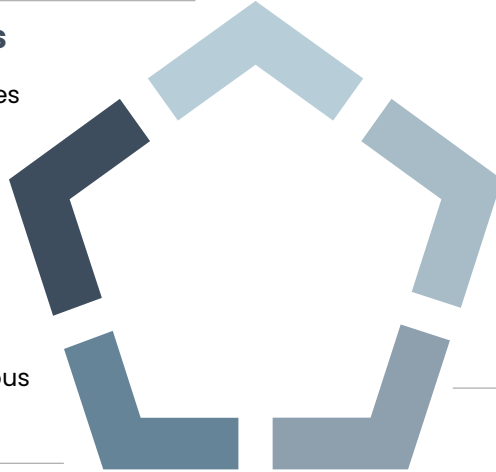
Offering free advisory services provides a distinct competitive advantage by fostering trust and positioning the organisation as a valuable resource

Diversity of our Members

Our diverse global team enriches our perspectives, fosters creativity, and enhances our ability to navigate various markets with cultural sensitivity and adaptability

Innovation

Our competitive edge in innovation stems from our consistent ability to generate novel solutions, anticipate industry trends, and adapt swiftly to change



Long-term Project

Blackmont's long-term project fosters innovation, expertise, and relationships, displaying commitment and creating a unique market presence competitors struggle to replicate

Largest Student-run

We offer unparalleled versatility, innovative thinking, and adaptability, allowing us to tackle a broad spectrum of projects and challenges while providing unique solutions to our clients

Branches at Blackmont Consulting: **Overview**

Long-term Project

2025: 9 new branches

To support this growth, the firm plans to intensify its workforce by recruiting 140 consultants, emphasizing a commitment to building a robust and diverse team. This forward-looking approach underscores the firm's dedication to sustained expansion and success in the evolving business landscape.

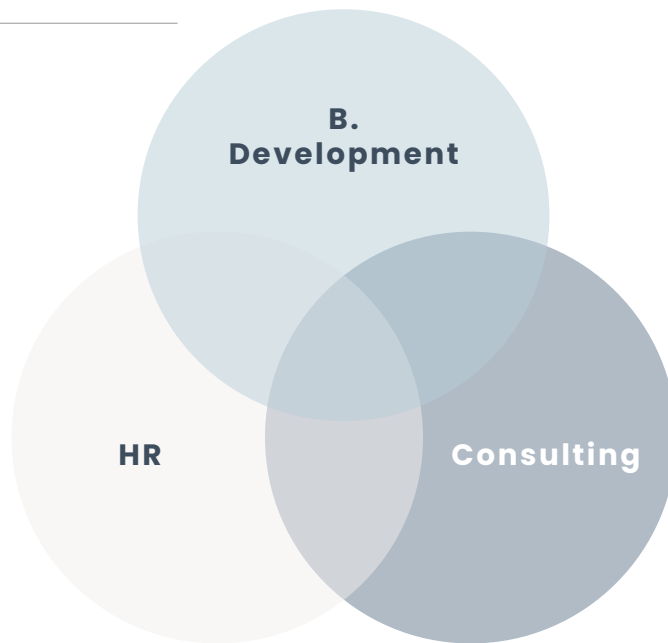
Present

- 11 branches: Aberdeen, Birmingham, Cambridge, Edinburgh, EMEA, London, Madrid, Manchester, Leeds, Mumbai and New Delhi.
- 125 active consultants

Branches at Blackmont Consulting: **Departments**

-
- Interns: **5**
 - Monthly Objective: **1 new Project**
 - Working hours/week: **5**
 - Meetings: **1 /week** with B. Development Manager

-
- Interns: **5**
 - Monthly Objective: **Recruitment of consultants and team**
 - Working hours per week: **4**
 - Meetings: **1 /week** with HR Manager



-
- Interns: **6 + 1 Project Manager /Project**
 - Objective: **Successful Project Completion**
 - Working hours per week: **10-12**
 - Meetings: **1 /week** with Project Manager

Open a Branch: **The Process**

Brainstorming & Understanding

- Research about Blackmont: our values, mission, projects, etc.
- Setting the strategy: name ideas, defining roles, **potential projects**, recruitment strategy, etc.

Application Form

- Head to our website: **Blackmont Consulting | Start a Branch**
- Fill in and submit the form. Ensure all fields are completed for a comprehensive review of your application.

Presentation

- The culmination involves a presentation to Blackmont's expansion and/or executive team.
- Explain the strategy, list of potential projects, why, when and how.

Final Decision

- Our HR team will provide you with step-by-step guidance on the next stages of the branch opening process.
- Receive guidance on adhering to regulatory requirements during the branch setup process.

Open a Branch: **Requirements & Obligations**

Loyalty Commitment Policy

Managing the branch for a minimum duration of one year, providing stability and dedicated leadership during the crucial initial phase of establishment.

Branch Recruitment

HR, Business Development, Consulting.

Monitoring & Evaluation

Establish a system for monitoring the branch's performance against key performance indicators (KPIs). Conduct regular evaluations to make informed decisions for ongoing improvement.



Team Leadership

Manage and inspire teams in HR, Business Development, and Consulting, fostering collaboration and ensuring alignment with organizational goals.

Strategy Development

Contribute to the formulation and execution of strategic plans, aligning with the overall objectives of the consulting firm.

Communication

Facilitate transparent and effective communication within the branch and with headquarters, ensuring a cohesive and informed working environment.

Open a Branch: **Benefits**

01 Entrepreneurial Growth

Opening a branch offers the individual a unique opportunity for entrepreneurial growth and leadership. Managing a branch allows for autonomy and the chance to make strategic decisions, fostering a sense of ownership and accomplishment.

02 Network Expansion

Opening a branch builds connections with local businesses, clients, and stakeholders, expanding both professional and personal networks. These valuable connections can be leveraged for future collaborations, partnerships, or career advancements.

03 Career Advancements

Establishing and running a branch can significantly enhance an individual's career. It demonstrates leadership, strategic thinking, and the ability to drive business expansion, making them a valuable asset for future career opportunities.

04 Skills Diversification

Managing a branch requires a diverse skill set, including human resources, marketing, operations and more. Individuals involved in opening a branch can diversify their skills, making them more versatile and adaptable in the ever-changing business landscape.

05 Network

Opening and running a branch leads to increased recognition and visibility within the organization. This visibility may open doors to additional opportunities, participation in strategic decision-making at the corporate level, or even consideration for executive leadership roles in the future



THANKS

info@blackmontconsulting.com

blackmontconsulting.com

Blck.