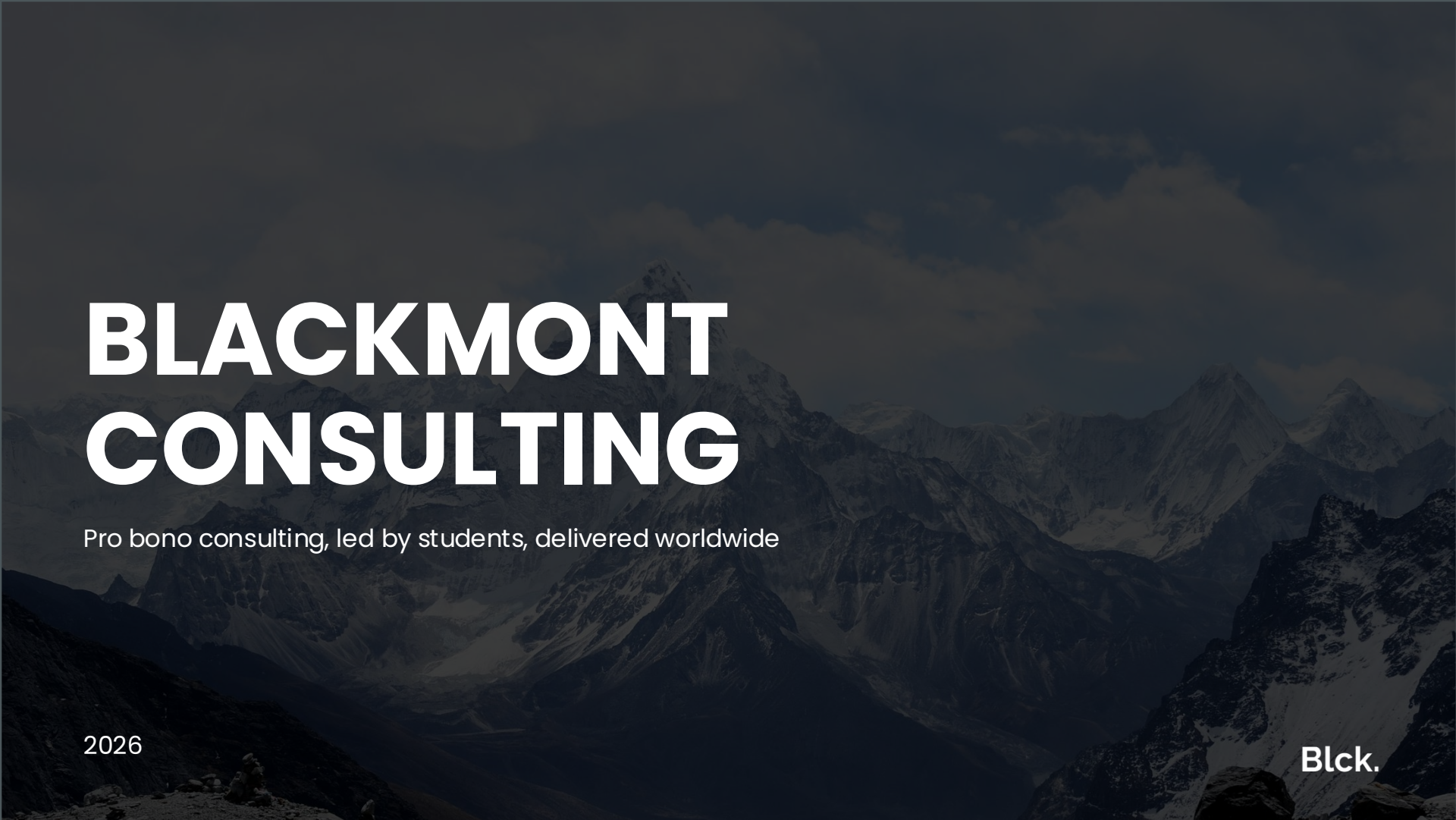




BLACKMONT CONSULTING

Pro bono consulting, led by students, delivered worldwide

2026

Blck.

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01

A student led consultancy that advises for free

Founded in 2020 at Lancaster University, now in 21 branches worldwide

21

branches worldwide

700+

students contributing
across our branches

500+

projects delivered since
2020

80+

countries represented in
our teams

8

weeks from kickoff to
final presentation

Who we help

- Startups and first time founders
- NGOs, nonprofits and social enterprises
- Established companies exploring growth

What we deliver

- Market research, go to market and growth strategy
- Fixed eight week engagements with weekly client contact
- Advice and strategy, never implementation

What it costs

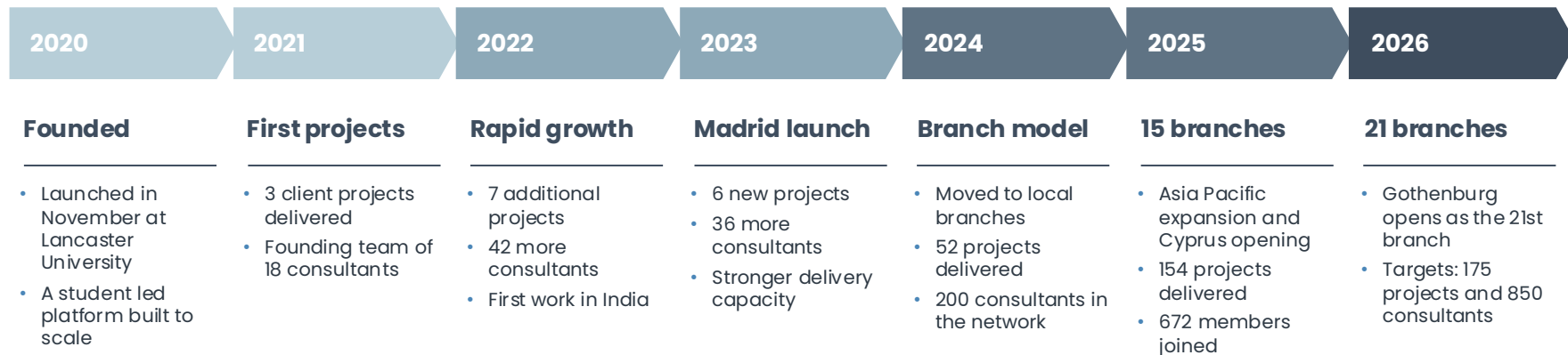
- Nothing for clients: every project is pro bono
- Student consultants led by a Project Manager and a Strategic Advisor
- Funded through consultant membership fees

Our mission: make quality consulting accessible to every organisation, while giving students real experience.

01

From one university project to 21 branches worldwide

Our growth since November 2020



2026 ambition: 24 branches worldwide, with new openings in priority growth markets.

Three services that turn questions into decisions

Core service portfolio effective from June 2026

1

In-Depth Market Research

Rigorous, evidence based research for confident decisions across industries and regions.

What we assess

- Customer needs and behaviours
- Competitive landscape and market dynamics
- Demand across priority segments and regions

Outcome: Actionable insight that sharpens strategy and informs product and commercial decisions.

2

Go-to-Market Strategy

A structured plan to launch, refine or reposition products and services with commercial discipline.

What we assess

- Priority customer segments
- Value proposition and messaging
- Channel and partnership strategy

Outcome: A practical execution roadmap that accelerates adoption and improves performance.

3

Growth and Expansion Strategy

Growth strategies that unlock new opportunities while strengthening performance at scale.

What we assess

- Growth levers and priorities
- Acquisition, retention and commercial effectiveness
- Market entry for new regions or segments

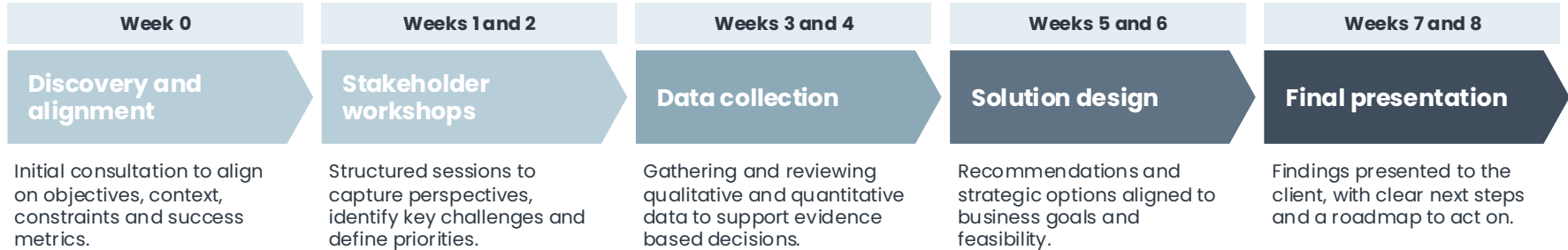
Outcome: A structured scaling roadmap for resilient execution that adapts to change.

Every service runs for eight weeks and delivers advice and strategy, not implementation.

02

Every project follows the same eight-week path

Five phases, weekly client contact and a final presentation in week 8



Your touchpoints with the team

Weekly call

A 30 to 45 minute client call every week

Friday update

A written progress email every Friday

Week 4 review

A formal end of Phase 1 review with the client

Week 8 meeting

Final presentation and handover

After delivery: implementation guidance, review and iteration, and check ins to support adoption.

02

A dedicated team and strict confidentiality

What clients can expect, what we ask in return and how we protect your data

What you can expect

- A team of 5 to 7 consultants led by a Project Manager
- Weekly oversight from a Strategic Advisor
- A clear scope, milestones and quality checks
- A final presentation and a roadmap you can act on

What we ask of you

- A named contact for the weekly client call
- Timely access to data and stakeholders
- Commitment to the full eight weeks, so the team delivers end to end
- Honest feedback and, if you are happy, a testimonial

How we protect you

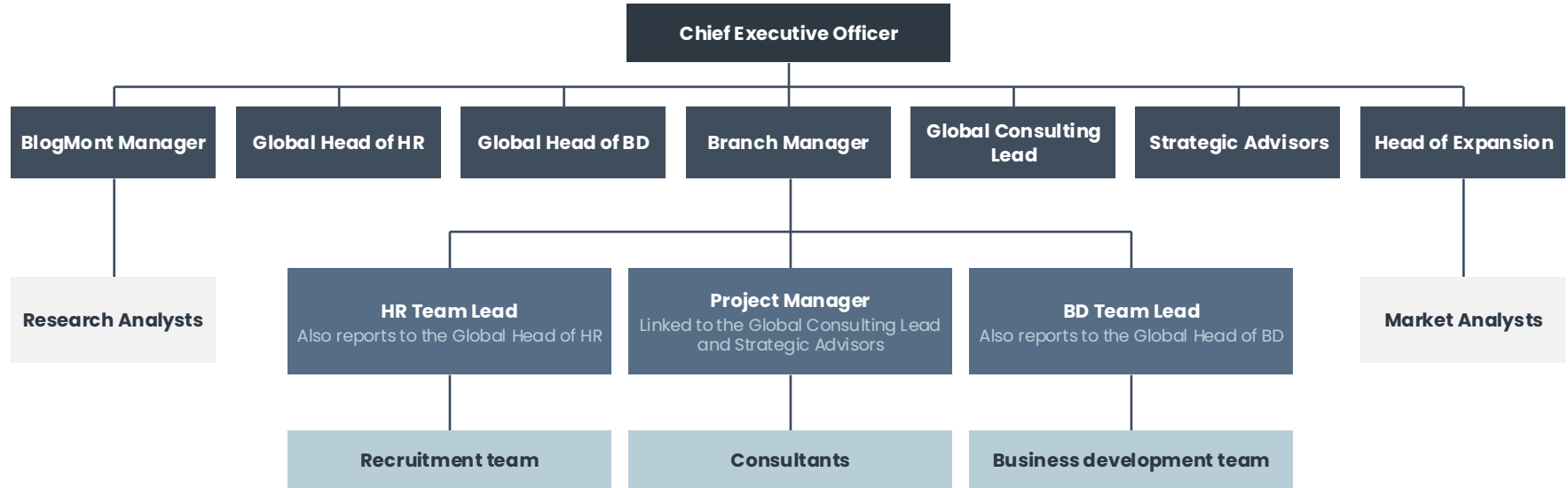
- An NDA signed by every member of the team
- A dedicated project folder managed by the Project Manager
- No name, logo or testimonial published without your approval
- A consulting agreement signed before work begins

More than 500 projects since 2020.

03

A lean structure links global leadership to branches

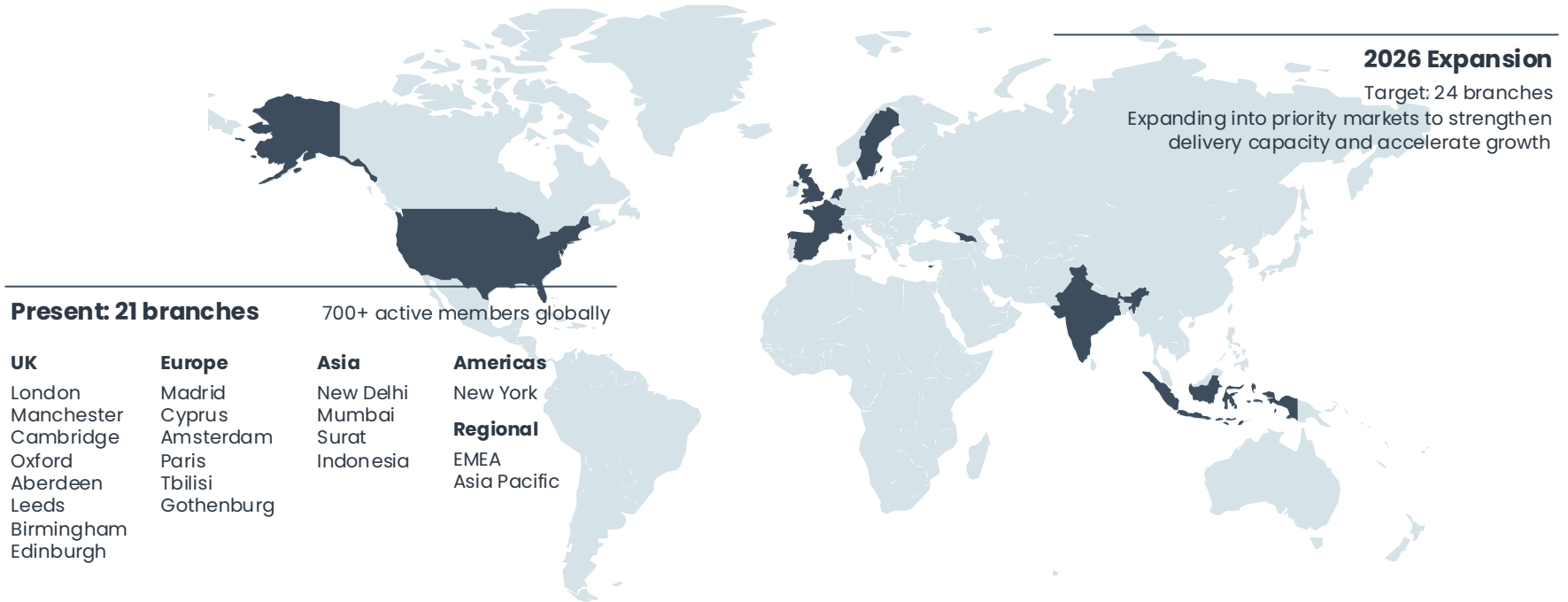
Every Branch Manager reports directly to the CEO



■ Global team ■ Branch and regional roles ■ Teams

Team Leads also report to the Global Head of their function.

A global network of 21 branches, still growing



04

Five strengths that set Blackmont apart

Accessible, global, structured and built for long term value

- | | | |
|---|---|--|
| 1 | Accessible advisory model | High quality consulting support without the overhead of traditional firms, so more organisations can test ideas and decide with confidence. |
| 2 | Global talent, local execution | Teams across regions and cultures bring market awareness and adapt to local customers, industries and geographies, to one consistent standard. |
| 3 | End to end project execution | Clear scoping, defined milestones and quality checks give clients practical outputs and measurable progress they can act on immediately. |
| 4 | Long term client value | We focus on continuity and repeatable value, with follow through that strengthens organisations well beyond a single project. |
| 5 | Large student led talent network | A large, flexible network lets us staff teams quickly and run several workstreams at once, whatever the scope. |

05

Members gain real consulting experience while they study

Two roles, flexible hours and structured support throughout

Business Consultant

Up to 12 hours a week

You contribute directly to client engagements, turning complex business questions into structured analysis and actionable recommendations. The programme is self paced, with defined milestones and regular check ins led by your Project Manager.

Key responsibilities

- Analyse markets, competitors and the client business
- Turn data into clear, decision ready findings
- Apply structured problem solving and test hypotheses
- Develop high impact, client ready recommendations
- Help prepare client presentations and materials

Project Manager

5 hours a week

You lead delivery across the engagement and act as the main link between the client and the team, keeping the work structured, efficient and focused on outcomes. Almost all Project Managers are promoted from within the consultant team.

Key responsibilities

- Lead workplanning, timelines and weekly execution
- Manage client communication and stakeholder alignment
- Review and finalise deliverables to a high standard
- Drive team accountability and momentum
- Guide a team of 5 to 7 consultants

Every consultant completes a one month, self paced training programme before joining a project.

05

Five benefits that help members build a consulting career

What members take away from Blackmont

01

Professional experience

Work on real client challenges in strategy, market research and problem solving. Build structured thinking, communication and analytical skills.

02

Recommendation letter

High performing members receive a formal letter recognising their impact and consulting capability.

03

Career progression

Clear pathways to leadership roles such as Project Manager and Branch Manager, with international exposure and real ownership.

04

Training and support

Structured onboarding with a guidebook, consulting resources and team led training, plus guidance and feedback from day one.

05

Network and community

Join a global community of consultants, leaders and professionals, and build your network through collaboration and mentorship.

Apply through our website or LinkedIn to start your Blackmont journey.

Sustainability is built into how we operate

Environmental, social and governance principles that shape our model

Environmental

100%

remote delivery, with no office footprint

E.1 Remote first delivery model: We operate through a fully remote structure, reducing reliance on physical offices and limiting our footprint, while enabling flexible cross regional collaboration.

Social

80+

countries represented in our teams

S.1 Global and diverse workforce: Culturally aware delivery across markets.

S.2 Flexible commitment model: Engagement that fits around academic priorities and supports wellbeing.

S.3 Pro bono consulting: Advisory support for NGOs, nonprofits and early stage ventures.

Governance and economic

500+

projects delivered under one governance model

G.1 Mission led model: Accessible advisory support that stays true to our purpose.

G.2 Cost efficient operations: A lean model that keeps delivery sustainable across branches.

G.3 Long term sustainability: Responsible growth and operational resilience.

Opening a branch takes four steps from idea to launch

Open to students and recent graduates worldwide

Explore and plan

- Review our mission, values and branch model
- Define your location, leadership team and initial structure
- Outline your recruitment approach and early project opportunities

Submit application

- Complete the Start a Branch form on our website
- Share your details clearly for structured review
- Receive confirmation of next steps and timelines

Present proposal

- Present your plan to our Expansion and Executive team
- Cover strategy, leadership, target market and launch timeline
- Share recruitment goals and your initial project pipeline

Approval and launch

- Receive a formal decision and onboarding guidance
- Align on delivery standards, governance and launch requirements
- Activate your branch with structured support and checkpoints

Who can apply

Students and recent graduates worldwide

Time commitment

4 to 5 hours per week for 12 months, fully remote

After launch

Structured support and checkpoints from the global team

07

Leading a branch builds ownership and career momentum

Five benefits for the students who lead our branches

01 Leadership and ownership

End to end ownership of building and leading a team. You shape strategy, execution and local delivery, and build decision making and accountability.

02 Stakeholder network

Opening a branch widens your exposure to local clients, partners and stakeholders, creating credibility, referrals and career opportunities.

03 Career acceleration

Leading a branch shows strategic thinking, initiative and the ability to deliver through others, which strengthens applications to graduate roles.

04 Broad skill development

Running a branch builds capability across recruitment, team management, operations, marketing and delivery oversight.

05 Visibility and impact

High performing branch leaders gain access to senior support, broader initiatives and future executive opportunities within Blackmont.

Lead. Build. Grow.

Branch leaders gain real ownership experience in a global organisation.

Three ways to get involved with Blackmont

Choose the route that fits you

Partner with us

For organisations

- Tell us about your challenge
- We scope an eight week project with your nearest branch
- Receive structured advice at no cost

info@blackmontconsulting.com

Join as a consultant

For students

- Apply through our website or LinkedIn
- Complete one month of training
- Join a client project and build real experience

blackmontconsulting.com

Open a branch

For future leaders

- Complete the Start a Branch form
- Present your plan to our team
- Launch with structured support

blackmontconsulting.com



THANKS

Apply through our website or LinkedIn.

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