



BLACKMONT CONSULTING

01.09.2024

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Disclaimer

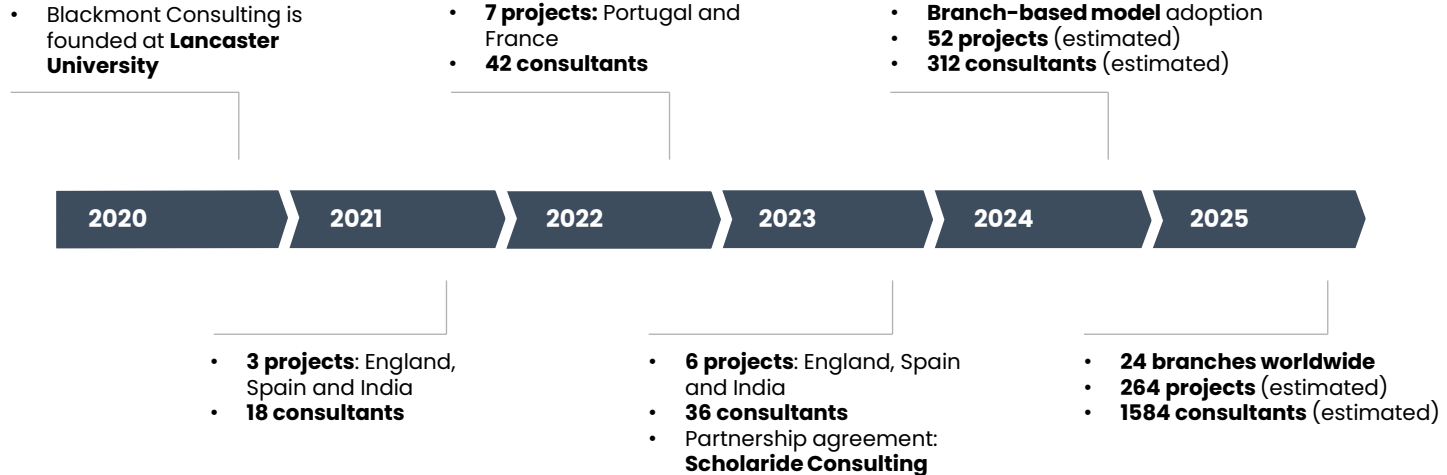
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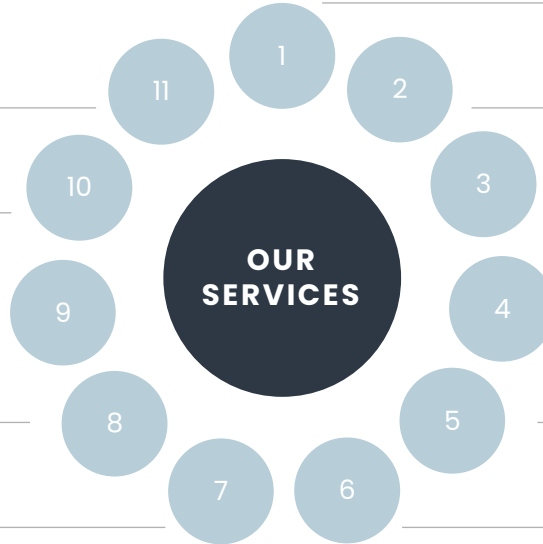
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Blackmont Consulting

We focus on helping organizations across the private, public, and social sectors create the change that matters most to them.





Human Resources Consulting

Improving HR practices, talent management, and organizational culture.

Collaboration & Partnership Building

Facilitating partnerships and collaborations with other organizations and stakeholders.

Impact Assessment

Evaluating outcomes for meaningful social and environmental impact.

Financial Management

Offering financial consulting to improve budgeting, financial reporting, and resource allocation.

Board Governance

Providing guidance on board governance structures, responsibilities, and best practices.

Marketing & Engagement
Developing strategies for effective use of social media and digital platforms.

Marketing Assessment
Analyzing strategies, channels, and metrics to optimize marketing performance effectively.

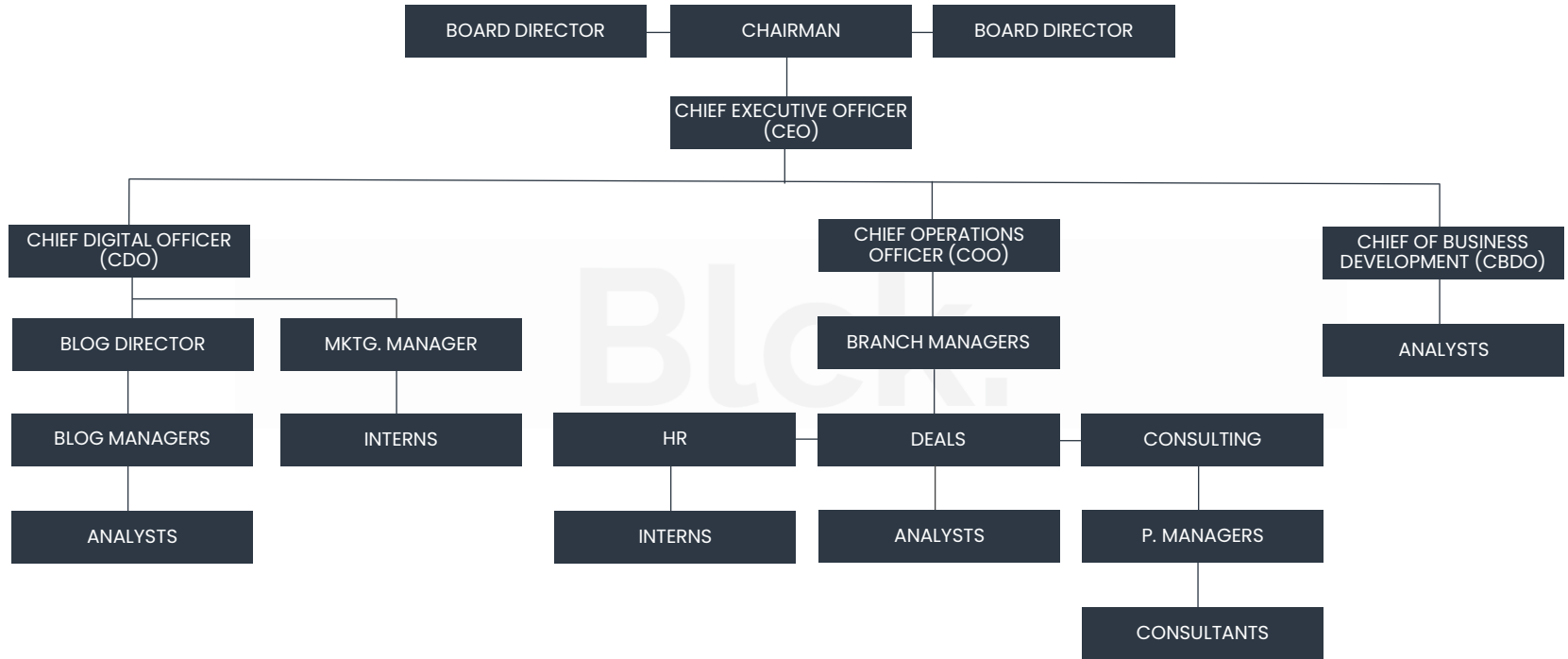
Digital Transformation
Revolutionizing processes, customer experiences, and performance through strategic technology leverage.

Strategic Planning
Developing long-term strategies aligned with the organization's mission and goals.

Fundraising Strategy
Designing and implementing effective fundraising campaigns and strategies.

Operational Efficiency
Streamlining processes for optimal productivity and resource utilization.

Organisational Structure



Competitive Advantage

100% Free Advisory Services

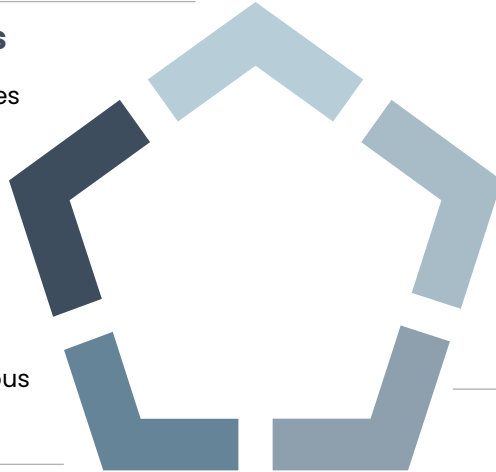
Offering free advisory services provides a distinct competitive advantage by fostering trust and positioning the organisation as a valuable resource

Diversity of our Members

Our diverse global team enriches our perspectives, fosters creativity, and enhances our ability to navigate various markets with cultural sensitivity and adaptability

Innovation

Our competitive edge in innovation stems from our consistent ability to generate novel solutions, anticipate industry trends, and adapt swiftly to change



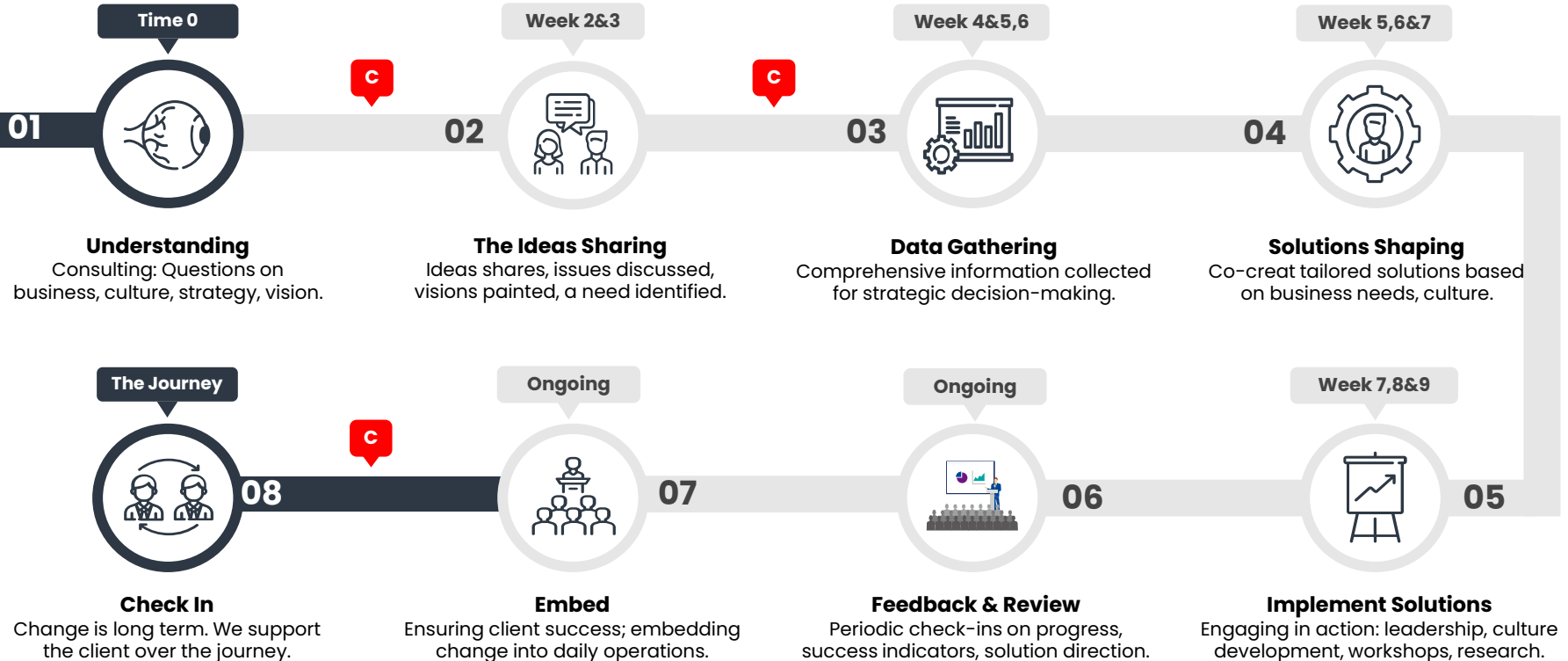
Long-term Project

Blackmont's long-term project fosters innovation, expertise, and relationships, displaying commitment and creating a unique market presence competitors struggle to replicate

Largest Student-run

We offer unparalleled versatility, innovative thinking, and adaptability, allowing us to tackle a broad spectrum of projects and challenges while providing unique solutions to our clients

Project Timeline



Contribution

CONSULTANTS

As a Consultant (**expected working hours per week: 7-10**) you will be part of a 4-6 team offering advice to improve the business performance in terms of operations, profitability, management, structure and strategy of a SME, NGO or Non-profit. The programme is self-paced although there are deadlines and meetings established by your manager. The key tasks may include:

- Gathering and analyzing information, formulating and testing hypotheses.
- Develop new and innovative analytical solutions that meet customer requirements.
- Support marketing activities and contribute in research development.
- Create analytical solutions to understand business strategy.
- Develop and manage project plans, test designs, sampling and other documents.
- Provide information regarding competition in local market.

PROJECT MANAGERS

As a Project Manager (**expected working hours per week: 5-6**), you'll lead a team of typically 4 - 6 consultants, playing an active role in all aspects of client engagement. This includes:

- Interact with clients and project team to plan and develop project work.
- Review and edit all client communication documents.
- Communicate with clients to clearly understand project requirements and scope.
- Maintain high level of professionalism and competence in client communications.
- Ensure that project deliverables meet client requirements and quality standards.
- Build positive working relationship with clients and ensure client satisfaction.

06.1

Pros of joining Blackmont

01 Experience

Gaining consulting experience at Blackmont Consulting offers a practical bridge between academia and the professional world, honing problem-solving and strategic skills early on, setting a solid foundation for future career success.

02 R. Letter

We offer the invaluable service of providing recommendation letters, empowering individuals with a testament to their skills and accomplishments to support their future endeavours.

03 Internal Growth

Experience international growth with us and elevate your career to the next level – unlock the pathway to success with a promotion to the role of Project Manager, Branch Manager and more.

04 Guidebook & Support

We offer a comprehensive guidebook, supplemented by other consulting resources, ensuring you navigate your journey with confidence and success, supported every step of the way.

05 Network

Unlock opportunities through networking, a dynamic process that connects you with industry professionals, mentors, and like-minded individuals. This invaluable network opens doors to new collaborations, insights, and growth opportunities.

Present

- 9 branches: Aberdeen, Birmingham, Cambridge, Edinburgh, London, Madrid, Manchester, Mumbai and New Delhi.
- 56 consultants

Internally, the firm is driving innovation with two active projects, a blog initiative, and The Blackmont Challenge, showcasing its commitment to both knowledge sharing and internal development.



Future

2025: 12 new branches to come

To support this growth, the organisation plans to intensify its workforce by recruiting 140 consultants, emphasizing a commitment to building a robust and diverse team. This forward-looking approach underscores the firm's dedication to sustained expansion and success in the evolving business landscape.

07.1

Open a Branch: The Process

BRAINSTORMING & UNDERSTANDING

- Research about Blackmont: our values, mission, projects, etc.
- Setting the strategy: name ideas, defining roles, **potential projects**, recruitment strategy, etc.

APPLICATION FORM

- Head to our website: **Blackmont Consulting | Start a Branch**
- Fill in and submit the form. Ensure all fields are completed for a comprehensive review of your application.

PRESENTATION

- The culmination involves a presentation to Blackmont's expansion and/or executive team.
- Explain the strategy, list of potential projects, why, when and how.

FINAL DECISION

- Our HR team will provide you with step-by-step guidance on the next stages of the branch opening process.
- Receive guidance on adhering to regulatory requirements during the branch setup process.

Loyalty Commitment Policy

Managing the branch for a minimum duration of one year, providing stability and dedicated leadership during the crucial initial phase of establishment.

Branch Recruitment

HR, Deals, Consulting.

Monitoring & Evaluation

Establish a system for monitoring the branch's performance against key performance indicators (KPIs). Conduct regular evaluations to make informed decisions for ongoing improvement.



Team Leadership

Manage and inspire teams in HR, Deals, and Consulting, fostering collaboration and ensuring alignment with organizational goals.

Strategy Development

Contribute to the formulation and execution of strategic plans, aligning with the overall objectives of the consulting firm.

Communication

Facilitate transparent and effective communication within the branch and with headquarters, ensuring a cohesive and informed working environment.

07.3

Open a Branch: Benefits

01 Entrepreneurial Growth

Opening a branch offers the individual a unique opportunity for entrepreneurial growth and leadership. Managing a branch allows for autonomy and the chance to make strategic decisions, fostering a sense of ownership and accomplishment.

02 Network Expansion

Opening a branch builds connections with local businesses, clients, and stakeholders, expanding both professional and personal networks. These valuable connections can be leveraged for future collaborations, partnerships, or career advancements.

03 Career Advancements

Establishing and running a branch can significantly enhance an individual's career. It demonstrates leadership, strategic thinking, and the ability to drive business expansion, making them a valuable asset for future career opportunities.

04 Skills Diversification

Managing a branch requires a diverse skill set, including human resources, marketing, operations and more. Individuals involved in opening a branch can diversify their skills, making them more versatile and adaptable in the ever-changing business landscape.

05 Network

Opening and running a branch leads to increased recognition and visibility within the organization. This visibility may open doors to additional opportunities, participation in strategic decision-making at the corporate level, or even consideration for executive leadership roles in the future.

THANKS

Apply through our website or LinkedIn.

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blackmontconsulting.com

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